

PRESS RELEASE

Singapore, 29 March 2018

Servus München!

Lufthansa reconnects the Bavarian capital Munich and the multicultural metropolis Singapore

- **More than 40% increase capacity per week between Singapore and two German cities serviced by Lufthansa**
- **Airbus A350 – 900, the world’s most modern aircraft brings benefits to Lufthansa Group in Asia-Pacific**
- **Strategic partnership between Lufthansa Group and SIA Group is going from strength to strength**

SINGAPORE, 29 March 2018 – Lufthansa reintroduced flights between Munich and Singapore five times a week with the first arrival in Singapore yesterday afternoon. This route is serviced by Airbus A350 – 900, the world’s most cutting-edge long-haul aircraft. With the additional flight, Lufthansa has more than 40% increased capacity weekly connecting Singapore with two German cities – Frankfurt with the Airbus A380 – 800 and Munich with the Airbus A350 – 900.

Steffen Harbarth, Chief Commercial Officer of Munich Hub said, “It is a great pleasure to connect Munich and Singapore directly again. With the addition of this flight from Singapore, travellers can connect to 111 European destinations at Munich Airport the only five-star airport in Europe. Together with Munich Airport and Lufthansa as a five-star airline, we offer a very special product in Munich: 10-star hub Munich, which stands for premium service and top comfort. The fascination of flying over Munich is particularly great.”

Main hub Singapore in Asia-Pacific

Lufthansa Group and SIA Group started the joint venture officially in October 2017 and have then seen healthy growth commercially for both parties. It is an important component of Lufthansa Group Airlines’ strategy in Asia-Pacific in order to further optimise the access between Southeast Asia and Pacific region and European cities. Geographically, the joint venture covers Germany, Switzerland, Austria, Belgium, Singapore, and Australia, totalling over 30 destinations in eight countries. This arrangement offers customers greater schedules, flexibility, fares combinability, and extended network connectivity.

Dieter Vranckx, Vice President Sales Asia-Pacific Lufthansa Group Airlines shared, “According to IATA, routes between Asia and Europe continue to be the strongest

performers with 9.5% growth in 2017. And outbound travel and tourism expenditure from Southeast is forecasted at a 4.9% growth in 2018 compared to 1.2% in 2017, according to World Travel & Tourism Council; there is definitely a growing demand from this region. Additionally, the feeder traffic we get from Australia via the successful joint venture partnership with SIA Group has contributed to this expansion. This has once again demonstrated the importance of Singapore as a main hub for us in Asia-Pacific.”

Positive development with A350 – 900 for Lufthansa Group in Asia-Pacific

The Airbus A350 – 900, Lufthansa’s latest aircraft type in over 300 of the fleet family has been chosen to service this route because she is cost-efficient and environment-friendly. Featuring 48 seats in Business Class, 21 in Premium Economy, and 224 in Economy class, the aircraft consumes 25% less fuel, 25% fewer emissions, and 50% less noise. Lufthansa is also the first airline worldwide to use a range of different settings for the on-board lighting on the A350 – 900 which are designed to fit with the day and night-time biorhythms of passengers. On the A350 – 900, 24 different lighting settings are available throughout the journey. Additionally, the A350-900 the world’s best-performing and most fuel-efficient aircraft, it also offers a particularly pleasant cabin environment. Lufthansa received the German Design Prize for the A350's Economy Class, winning the “German Design Award 2018” in the category “Excellent Product Design”. The jury found that a unique travel environment had been created. The A350-900’s Economy Class is furnished in various shades of blue and offers the customer additional comfort. The seats have new ergonomically-formed upholstery and more space for storing personal items. The A350 Economy Class was conceived by the design bureau PearsonLloyd.

Not only does the A350 – 900 bring positive development to the passenger airline business, the aircraft has also given expansion opportunity for other companies within the Lufthansa Group. For Lufthansa Cargo, the flight between Singapore and Munich is an important extension with an additional 80 tons of capacity per week and serves as an attractive gateway in addition to Frankfurt.

As for the MRO market leader who is also part of the Lufthansa Group, Lufthansa Technik is a nose-to-tail MRO provider and services close to 40% of airlines who are already flying this aircraft type in Asia-Pacific. Together with the OEMs, Lufthansa Technik is building up A350 capabilities.

Flight Schedule

| Flight Number | Origin | Destination | Departs | Arrives |
|--|-----------|-------------|---------|---------|
| LH791 | Singapore | Munich | 22:55 | 05:25+1 |
| <i>Frequency from Singapore: Wednesday, Thursday, Friday, Sunday, Monday</i> | | | | |
| LH790 | Munich | Singapore | 22:00 | 16:05+1 |
| <i>Frequency from Munich: Tuesday, Wednesday, Thursday, Saturday, Sunday</i> | | | | |

The Lufthansa Group in Brief

The Lufthansa Group is the world's largest aviation group in terms of turnover as well as the market leader in Europe's airline sector. The Group strives to be the "First Choice in Aviation" for its customers, employees, shareholders and partners. Safety, quality, reliability and innovation are the prime credentials and priorities of all its business activities.

The Lufthansa Group is divided into the three strategic areas of Hub Airlines, Point-to-Point Business and Service Companies. The Group's network carriers, with their premium brands of Lufthansa, SWISS and Austrian Airlines, serve its home market from their Frankfurt, Munich, Zurich, and Vienna hubs. With its Eurowings brand, the Group also offers short- and long-haul point-to-point services in the growing private travel market. And with its service companies, which are all global market leaders in their individual industries, the Lufthansa Group has found success in further areas of the aviation business.

Lufthansa Group airlines serve 343 destinations in 103 countries, offering 15,415 weekly frequencies. The current fleet is comprised of 728 aircraft (as of December 2017) and the Group will continue to take delivery of new aircraft until 2025. In 2017, the Lufthansa Group employed around 130,000 personnel, welcomed 130 million passengers aboard its flights and generated sales of around EUR 35.6 billion.

The Lufthansa Group is headed by the five-member Executive Board. Carsten Spohr is Chairman & CEO; Thorsten Dirks is in charge of Eurowings and Aviation Services; Harry Hohmeister bears responsibility for the Commercial Management of the Group's Hub Airlines and Airports; Ulrik Svensson is the Head of Finance and IT; and Dr. Bettina Volkens is in charge of HR and Legal Affairs.

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