



# Investor Info Q2 2020

## Lufthansa Group

		Apr	yoy	May	yoy	Jun	yoy	Q2	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	241	-98.1%	412	-96.9%	1,066	-92.3%	1,719	-95.7%
	Available seat-kilometers (m)	1,090	-96.4%	840	-97.4%	2,378	-92.6%	4,307	-95.5%
	Revenue seat-kilometers (m)	518	-98.0%	524	-98.0%	1,371	-95.0%	2,413	-97.0%
	Passenger load-factor (%)	47.5	-35.8pts.	62.4	-18.8pts.	57.7	-27.6pts.	56.0	-27.3pts.
	Available Cargo tonne-kilometers (m)	583	-60.7%	769	-49.7%	694	-53.2%	2,047	-54.5%
	Revenue Cargo tonne-kilometers (m)	417	-53.1%	520	-44.1%	510	-42.8%	1,447	-46.6%
	Cargo load-factor (%)	71.5	+11.5pts.	67.6	+6.8pts.	73.4	+13.4pts.	70.7	+10.4pts.
	Number of flights	4,611	-95.4%	5,030	-95.3%	11,349	-89.3%	20,990	-93.3%
Lufthansa German Airlines*	Passengers in 1,000	121	-98.1%	207	-96.9%	551	-91.8%	879	-95.5%
	Available seat-kilometers (m)	810	-95.5%	617	-96.8%	1,436	-92.4%	2,863	-94.9%
	Revenue seat-kilometers (m)	355	-97.6%	314	-98.0%	800	-95.0%	1,469	-96.9%
	Passenger load-factor (%)	43.9	-39.3pts.	50.9	-30.8pts.	55.7	-29.7pts.	51.3	-32.1pts.
	Number of flights	2,769	-94.3%	2,751	-94.6%	6,045	-87.7%	11,565	-92.2%
thereof Hub FRA	Passengers in 1,000	112	-97.1%	185	-95.3%	404	-90.0%	701	-94.1%
	Available seat-kilometers (m)	783	-93.3%	590	-95.3%	1,079	-91.2%	2,452	-93.3%
	Revenue seat-kilometers (m)	347	-96.5%	303	-97.1%	627	-94.1%	1,277	-95.8%
	Passenger load-factor (%)	44.3	-39.3pts.	51.3	-30.5pts.	58.2	-27.8pts.	52.1	-31.7pts.
	Number of flights	2,265	-91.6%	2,290	-91.9%	3,860	-85.9%	8,415	-89.8%
thereof Hub MUC	Passengers in 1,000	8	-99.7%	22	-99.1%	140	-94.1%	169	-97.6%
	Available seat-kilometers (m)	25	-99.5%	26	-99.6%	347	-94.0%	397	-97.7%
	Revenue seat-kilometers (m)	8	-99.8%	11	-99.8%	169	-96.6%	187	-98.7%
	Passenger load-factor (%)	30.7	-51.7pts.	40.8	-41.3pts.	48.7	-36.5pts.	47.0	-36.2pts.
	Number of flights	488	-97.4%	454	-97.8%	2,012	-89.5%	2,954	-94.9%
SWISS	Passengers in 1,000	17	-99.1%	28	-98.5%	148	-92.5%	193	-96.6%
	Available seat-kilometers (m)	173	-96.8%	84	-98.4%	531	-90.2%	788	-95.1%
	Revenue seat-kilometers (m)	57	-98.7%	41	-99.1%	224	-95.1%	323	-97.6%
	Passenger load-factor (%)	33.2	-52.1pts.	48.5	-32.9pts.	42.3	-43.1pts.	41.0	-43.1pts.
	Number of flights	480	-96.7%	562	-96.2%	1,527	-89.7%	2,569	-94.2%
Austrian Airlines	Passengers in 1,000	1	-99.9%	0	-100.0%	52	-96.4%	53	-98.7%
	Available seat-kilometers (m)	16	-99.4%	0	-100.0%	62	-97.7%	78	-99.0%
	Revenue seat-kilometers (m)	6	-99.7%	1	-100.0%	40	-98.2%	47	-99.3%
	Passenger load-factor (%)	38.0	-43.4pts.	-170.3	-249.8pts.	65.1	-18.7pts.	60.9	-20.7pts.
	Number of flights	87	-99.3%	73	-99.4%	748	-94.3%	908	-97.6%
Brussels Airlines	Passengers in 1,000	2	-99.8%	0	-99.9%	36	-96.4%	39	-98.6%
	Available seat-kilometers (m)	20	-99.0%	27	-98.7%	93	-95.5%	140	-97.7%
	Revenue seat-kilometers (m)	10	-99.4%	1	-99.9%	48	-97.2%	59	-98.8%
	Passenger load-factor (%)	49.6	-33.4pts.	4.0	-74.9pts.	51.7	-32.5pts.	42.2	-39.8pts.
	Number of flights	17	-99.8%	16	-99.8%	366	-95.1%	399	-98.2%
Total Network Airlines**	Passengers in 1,000	141	-98.6%	235	-97.8%	787	-92.9%	1,163	-96.4%
	Available seat-kilometers (m)	1,020	-96.4%	727	-97.5%	2,122	-92.7%	3,869	-95.5%
	Revenue seat-kilometers (m)	429	-98.2%	357	-98.5%	1,113	-95.5%	1,899	-97.4%
	Passenger load-factor (%)	42.1	-41.3pts.	49.0	-32.2pts.	52.5	-32.7pts.	49.1	-34.2pts.
	Number of flights	3,353	-95.9%	3,402	-96.0%	8,686	-89.6%	15,441	-93.8%

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

\*\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines



# Investor Info Q2 2020

## Eurowings

		Apr	yoy	May	yoy	Jun	yoy	Q2	yoy
Eurowings	Passengers in 1,000	100	-95.4%	177	-92.9%	279	-89.9%	556	-92.5%
	Available seat-kilometers (m)	70	-97.4%	113	-96.2%	256	-92.0%	438	-95.0%
	Revenue seat-kilometers (m)	89	-96.0%	168	-93.0%	258	-90.6%	514	-93.0%
	Passenger load-factor (%)	127.2	+44.5pts.	148.7	+68.3pts.	100.9	+14.4pts.	117.3	+34.0pts.
	Number of flights	561	-97.0%	845	-96.0%	1,883	-91.4%	3,289	-94.7%

## Network Airlines & Cargo\*

By region		Apr	yoy	May	yoy	Jun	yoy	Q2	yoy
Europe	Passengers in 1,000	101	-98.7%	211	-97.4%	719	-91.6%	1,031	-95.8%
	Available seat-kilometers (m)	333	-96.1%	297	-96.7%	928	-89.7%	1,558	-94.1%
	Revenue seat-kilometers (m)	87	-98.7%	171	-97.6%	625	-91.6%	883	-95.8%
	Passenger load-factor (%)	26.1	-53.0pts.	57.5	-20.0pts.	67.4	-14.7pts.	56.7	-22.9pts.
	Available Cargo tonne-kilometers (m)	26	-63.4%	35	-53.0%	30	-59.0%	92	-58.4%
	Revenue Cargo tonne-kilometers (m)	15	-49.5%	21	-31.9%	18	-37.6%	53	-39.6%
	Cargo load-factor (%)	57.0	+15.7pts.	58.5	+18.1pts.	59.4	+20.3pts.	58.4	+18.1pts.
America (North und South)	Passengers in 1,000	19	-98.4%	16	-98.7%	40	-96.9%	75	-98.0%
	Available seat-kilometers (m)	359	-96.5%	250	-97.8%	685	-93.8%	1,293	-96.0%
	Revenue seat-kilometers (m)	167	-98.1%	129	-98.6%	317	-96.8%	613	-97.8%
	Passenger load-factor (%)	46.6	-39.3pts.	51.6	-33.1pts.	46.3	-41.8pts.	47.4	-38.8pts.
	Available Cargo tonne-kilometers (m)	263	-61.2%	300	-58.6%	295	-58.0%	859	-59.2%
	Revenue Cargo tonne-kilometers (m)	189	-51.2%	214	-47.7%	211	-47.7%	613	-48.9%
	Cargo load-factor (%)	71.9	+14.6pts.	71.2	+14.8pts.	71.4	+14.0pts.	71.5	+14.5pts.
Asia/Pacific	Passengers in 1,000	17	-97.3%	6	-99.1%	15	-97.6%	38	-98.0%
	Available seat-kilometers (m)	295	-95.2%	148	-97.6%	423	-93.1%	866	-95.3%
	Revenue seat-kilometers (m)	159	-97.0%	50	-99.0%	126	-97.6%	335	-97.9%
	Passenger load-factor (%)	53.7	-31.2pts.	33.9	-49.5pts.	29.9	-56.6pts.	38.7	-46.2pts.
	Available Cargo tonne-kilometers (m)	284	-52.4%	419	-29.9%	350	-39.6%	1,053	-40.6%
	Revenue Cargo tonne-kilometers (m)	205	-47.9%	275	-32.7%	265	-31.3%	745	-37.3%
	Cargo load-factor (%)	72.3	+6.2pts.	65.5	-2.8pts.	75.7	+9.1pts.	70.8	+3.7pts.
Middle East/ Africa	Passengers in 1,000	3	-99.5%	3	-99.5%	13	-97.7%	19	-98.9%
	Available seat-kilometers (m)	33	-99.0%	33	-98.8%	86	-96.9%	152	-98.3%
	Revenue seat-kilometers (m)	16	-99.4%	7	-99.7%	44	-98.0%	67	-99.0%
	Passenger load-factor (%)	49.7	-34.1pts.	20.8	-54.4pts.	51.3	-29.5pts.	44.3	-35.7pts.
	Available Cargo tonne-kilometers (m)	10	-92.6%	15	-88.7%	18	-85.6%	44	-89.1%
	Revenue Cargo tonne-kilometers (m)	8	-89.9%	11	-86.6%	16	-78.3%	35	-85.1%
	Cargo load-factor (%)	77.1	+20.5pts.	73.4	+11.4pts.	86.9	+29.2pts.	80.0	+21.2pts.

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines, Lufthansa Cargo

## Additional references

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# Investor Info Q2 2020

## Lufthansa Group

		Q1	yoy	Q2	yoy	6M	yoy
Total Lufthansa Group Airlines	Passengers in 1,000	21,756	-26.1%	1,719	-95.7%	23,475	-66.0%
	Available seat-kilometers (m)	64,296	-19.1%	4,307	-95.5%	68,604	-60.7%
	Revenue seat-kilometers (m)	47,099	-24.0%	2,413	-97.0%	49,512	-64.9%
	Passenger load-factor (%)	73.3	-4.7pts.	56.0	-27.3pts.	72.2	-8.7pts.
	Available Cargo tonne-kilometers (m)	3,449	-15.0%	2,047	-54.5%	5,495	-35.8%
	Revenue Cargo tonne-kilometers (m)	2,156	-15.5%	1,447	-46.6%	3,603	-31.5%
	Cargo load-factor (%)	62.5	-0.4pts.	70.7	+10.4pts.	65.6	+4.0pts.
	Number of flights	209,264	-21.0%	20,990	-93.3%	230,254	-60.3%
Lufthansa German Airlines*	Passengers in 1,000	11,192	-27.1%	879	-95.5%	12,071	-65.5%
	Available seat-kilometers (m)	38,487	-20.0%	2,863	-94.9%	41,350	-60.4%
	Revenue seat-kilometers (m)	28,117	-25.4%	1,469	-96.9%	29,586	-65.0%
	Passenger load-factor (%)	73.1	-5.3pts.	51.3	-32.1pts.	71.6	-9.5pts.
	Number of flights	104,425	-20.2%	11,565	-92.2%	115,990	-58.6%
thereof Hub FRA	Passengers in 1,000	6,677	-27.8%	701	-94.1%	7,378	-64.9%
	Available seat-kilometers (m)	24,760	-20.6%	2,452	-93.3%	27,212	-59.8%
	Revenue seat-kilometers (m)	18,288	-25.8%	1,277	-95.8%	19,565	-64.6%
	Passenger load-factor (%)	73.9	-5.2pts.	52.1	-31.7pts.	71.9	-9.7pts.
	Number of flights	56,573	-21.8%	8,415	-89.8%	64,988	-58.0%
thereof Hub MUC	Passengers in 1,000	4,042	-27.2%	169	-97.6%	4,211	-66.6%
	Available seat-kilometers (m)	11,120	-19.3%	397	-97.7%	11,517	-62.5%
	Revenue seat-kilometers (m)	7,891	-23.8%	187	-98.7%	8,078	-67.0%
	Passenger load-factor (%)	71.0	-4.2pts.	47.0	-36.2pts.	70.1	-9.5pts.
	Number of flights	42,480	-21.6%	2,954	-94.9%	45,434	-59.6%
SWISS	Passengers in 1,000	3,409	-21.3%	193	-96.6%	3,602	-64.2%
	Available seat-kilometers (m)	12,618	-14.5%	788	-95.1%	13,406	-56.7%
	Revenue seat-kilometers (m)	9,425	-20.1%	323	-97.6%	9,747	-61.6%
	Passenger load-factor (%)	74.7	-5.2pts.	41.0	-43.1pts.	72.7	-9.4pts.
	Number of flights	29,670	-19.1%	2,569	-94.2%	32,239	-60.1%
Austrian Airlines	Passengers in 1,000	1,933	-27.2%	53	-98.7%	1,986	-70.4%
	Available seat-kilometers (m)	4,520	-19.1%	78	-99.0%	4,598	-66.1%
	Revenue seat-kilometers (m)	3,084	-24.4%	47	-99.3%	3,132	-70.4%
	Passenger load-factor (%)	68.2	-4.8pts.	60.9	-20.7pts.	68.1	-10.0pts.
	Number of flights	22,727	-21.0%	908	-97.6%	23,635	-64.4%
Brussels Airlines	Passengers in 1,000	1,552	-22.8%	39	-98.6%	1,590	-67.2%
	Available seat-kilometers (m)	3,695	-17.3%	140	-97.7%	3,834	-63.6%
	Revenue seat-kilometers (m)	2,717	-20.8%	59	-98.8%	2,776	-67.0%
	Passenger load-factor (%)	73.5	-3.2pts.	42.2	-39.8pts.	72.4	-7.4pts.
	Number of flights	13,715	-19.8%	399	-98.2%	14,114	-64.1%
Total Network Airlines**	Passengers in 1,000	18,057	-25.4%	1,163	-96.4%	19,220	-65.9%
	Available seat-kilometers (m)	59,304	-18.6%	3,869	-95.5%	63,173	-60.3%
	Revenue seat-kilometers (m)	43,331	-23.9%	1,899	-97.4%	45,230	-64.9%
	Passenger load-factor (%)	73.1	-5.1pts.	49.1	-34.2pts.	71.6	-9.3pts.
	Number of flights	169,925	-19.6%	15,441	-93.8%	185,366	-59.9%

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines

\*\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines



# Investor Info Q2 2020

## Eurowings

		Q1	yoy	Q2	yoy	6M	yoy
Eurowings	Passengers in 1,000	3,699	-29.1%	556	-92.5%	4,255	-66.4%
	Available seat-kilometers (m)	4,992	-24.6%	438	-95.0%	5,431	-64.8%
	Revenue seat-kilometers (m)	3,768	-24.6%	514	-93.0%	4,283	-65.3%
	Passenger load-factor (%)	75.5	+0.0pts.	117.3	+34.0pts.	78.9	-1.1pts.
	Number of flights	37,282	-27.3%	3,289	-94.7%	40,571	-64.1%

## Network Airlines & Cargo\*

By region		Q1	yoy	Q2	yoy	6M	yoy
Europe	Passengers in 1,000	13,378	-26.0%	1,031	-95.8%	14,409	-66.3%
	Available seat-kilometers (m)	16,711	-18.6%	1,558	-94.1%	18,269	-61.2%
	Revenue seat-kilometers (m)	10,948	-24.5%	883	-95.8%	11,831	-66.8%
	Passenger load-factor (%)	65.5	-5.2pts.	56.7	-22.9pts.	64.8	-10.9pts.
	Available Cargo tonne-kilometers (m)	160	-15.0%	92	-58.4%	252	-38.3%
	Revenue Cargo tonne-kilometers (m)	74	-11.2%	53	-39.6%	127	-25.9%
	Cargo load-factor (%)	45.9	+2.0pts.	58.4	+18.1pts.	50.5	+8.5pts.
America (North und South)	Passengers in 1,000	2,184	-21.2%	75	-98.0%	2,259	-65.2%
	Available seat-kilometers (m)	22,380	-15.8%	1,293	-96.0%	23,673	-60.0%
	Revenue seat-kilometers (m)	16,984	-21.2%	613	-97.8%	17,598	-64.5%
	Passenger load-factor (%)	75.9	-5.2pts.	47.4	-38.8pts.	74.3	-9.6pts.
	Available Cargo tonne-kilometers (m)	1,713	-7.4%	859	-59.2%	2,572	-35.0%
	Revenue Cargo tonne-kilometers (m)	1,054	-10.1%	613	-48.9%	1,667	-29.7%
Asia/Pacific	Cargo load-factor (%)	61.5	-1.8pts.	71.5	+14.5pts.	64.8	+4.9pts.
	Passengers in 1,000	1,157	-31.2%	38	-98.0%	1,195	-67.0%
	Available seat-kilometers (m)	12,216	-25.5%	866	-95.3%	13,082	-62.5%
	Revenue seat-kilometers (m)	9,389	-30.9%	335	-97.9%	9,724	-66.8%
	Passenger load-factor (%)	76.9	-6.0pts.	38.7	-46.2pts.	74.3	-9.6pts.
	Available Cargo tonne-kilometers (m)	1,235	-22.5%	1,053	-40.6%	2,287	-32.1%
	Revenue Cargo tonne-kilometers (m)	845	-22.0%	745	-37.3%	1,590	-30.0%
Middle East/ Africa	Cargo load-factor (%)	68.4	+0.5pts.	70.8	+3.7pts.	69.5	+2.1pts.
	Passengers in 1,000	1,338	-20.2%	19	-98.9%	1,357	-60.8%
	Available seat-kilometers (m)	7,997	-14.3%	152	-98.3%	8,149	-54.9%
	Revenue seat-kilometers (m)	6,010	-17.6%	67	-99.0%	6,077	-57.5%
	Passenger load-factor (%)	75.2	-3.0pts.	44.3	-35.7pts.	74.6	-4.5pts.
	Available Cargo tonne-kilometers (m)	341	-19.5%	44	-89.1%	384	-53.3%
	Revenue Cargo tonne-kilometers (m)	184	-13.8%	35	-85.1%	219	-51.2%
Cargo load-factor (%)	53.9	+3.6pts.	80.0	+21.2pts.	56.9	+2.5pts.	

\* Lufthansa German Airlines incl. Hub FRA, Hub MUC & regional airlines, SWISS incl. Edelweiss Air, Austrian Airlines, Brussels Airlines, Lufthansa Cargo

## Additional references